

The InsideOut Results Framework

The Power of Simplicity

Based on our decades of experience, we've designed a simple, five-step process that we call the InsideOut Results Framework: a decision-and-action structure that gives leadership the tools and steps to establishing credibility, managing change, launching new initiatives, and more.

- 1. Clarify Wins:** The first step in the framework is to get very clear on what success looks like. Identify business wins, quick wins, and personal wins to clarify desired outcomes.
- 2. Engage Leaders:** Once you've clearly determined what success looks like, you need to secure proper alignment and agreement from the major stakeholders and leaders
- 3. Set Up for Success:** Develop a clear set of actions, and prepare to introduce and implement the initiatives in a way that fits your situation and culture.
- 4. Deploy Actionable Learning and Tools:** Training for new initiatives should be engaging, motivating, and impactful, as well as accommodating various learning strategies and styles.
- 5. Make It Stick:** The final stage of the Results Framework is designed to help your initiative get results and have staying power. It teaches you three key actions: leader check-ins, simple tracking, and timely reinforcement through recognition and rewards.



InsideOut Development is the world leader in workplace and executive leadership coaching. Our coaching programs are rooted in scientifically proven methodologies, and we know how to unlock potential and deliver measurable results.

To learn more about creating a coaching culture that delivers high performance, [schedule a consultation](#) with our team of experts.