

INDIVIDUAL TEAMS AT VALLEYWISE HEALTH SEE “TREMENDOUS RESULTS” AS THEY PREPARE TO ROLL OUT INSIDEOUT COACHING ORGANIZATION-WIDE.

CHALLENGES

The business challenges that led Valleywise Health to evaluate and ultimately select InsideOut Development:

Top purchasing drivers for investing in InsideOut Development:

- More effective coaching by managers and leaders
- More consistent and meaningful career development dialogue
- Greater performance and communication through coaching conversations
- Better success in building a coaching culture

USE CASE

The key features and functionalities of InsideOut Development that Valleywise Health uses:

Departments that utilize InsideOut

Development methodologies/programs:

- Customer Success
- HR Ops and Talent & Organizational Effectiveness

How they measure coaching success at their organization:

- Improved employee satisfaction
- Improved work culture
- Improved managerial confidence
- Decreased turnover
- Increased employee engagement survey scores
- Increased 1:1 consistency
- More specific business objectives

Company Profile

Company:

Valleywise Health

Company Size:

State & Local

Industry:

Government

About InsideOut Development

InsideOut Development turns managers into leaders by making it easy to have effective coaching conversations that develop and focus people. Their coaching framework empowers coaches to align teams and spark ownership of outcomes.

Learn More:

[InsideOut Development](#)

“ We’re still working on getting it implemented across the organization but my teams have experienced tremendous results and success in their application of InsideOut Development’s model. ”

RESULTS

The surveyed organization achieved the following results with InsideOut Development:

Key benefits realized since working with InsideOut Development:

Improved comfort levels among managers and supervisors leading difficult conversations



Increased number of meaningful conversations between managers and employees



Improved quality of performance management conversations



Improvement realized in the following areas since working with InsideOut Development:

- Employee engagement
- Retention
- Specific team performance metrics
- Internal promotions
- Manager-employee conversations

Realized an impact immediately after implementing InsideOut Coaching.

Strongly agree that InsideOut Development is easily adaptable and delivers exceptional customer service to meet their organization’s needs.