

SUNRICE TRADING IMPROVED EMPLOYEE SATISFACTION IN LESS THAN A YEAR

CHALLENGES

The business challenges that led Sunrice Trading to evaluate and ultimately select InsideOut Development:

Top purchasing drivers for investing in InsideOut Development:

- More effective coaching by managers and leaders
- More consistent and meaningful career development dialogue
- Greater performance and communication through coaching conversations
- Better success in building a coaching culture

USE CASE

The key features and functionalities of InsideOut Development that Sunrice Trading uses:

Departments that utilize InsideOut

Development methodologies/programs:

- Sales
- Accounting
- IT
- Marketing
- Customer Service
- Manufacturing Line

How they measure coaching success at their organization:

• Improved employee satisfaction

Company Profile

Company:

Sunrice Trading

Company Size:

Large Enterprise

Industry:

Agriculture

About InsideOut Development

InsideOut Development turns managers into leaders by making it easy to have effective coaching conversations that develop and focus people. Their coaching framework empowers coaches to align teams and spark ownership of outcomes

Learn More:

InsideOut Development

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InsideOut Development's coaching model and tools drive key performance metrics for my team.

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The surveyed company achieved the following results with InsideOut Development:

 $\label{lem:continuous} Key \ benefits \ realized \ since \ working \ with \ InsideOut \ Development:$

THE OFFICIAL HOME OF GROW® COACHING

Improved comfort levels among managers and supervisors leading difficult conversations

Realized an impact within the first year after implementing

InsideOut Coaching.

Improvement realized in the following areas since working with InsideOut Development:

• Manager-employee conversations

Representatives strongly agree that InsideOut Development is easily adaptable and delivers exceptional customer service to meet their organization's needs.

Increased number of meaningful conversations between managers and employees

