

# A FACILITATOR AT A STATE/LOCAL GOVERNMENT AGENCY USES INSIDEOUT COACHING TO HELP EMPLOYEES TO PROGRESS TOWARD GOALS AT WORK AND AT HOME

## CHALLENGES

The business challenges that led the profiled organization to evaluate and ultimately select InsideOut Development:

### Top purchasing drivers for investing in InsideOut Development:

- More effective coaching by managers and leaders
- Greater performance and communication through coaching conversations
- Better success in building a coaching culture
- Creating a shared language for performance improvement

## USE CASE

The key features and functionalities of InsideOut Development that Arkema uses:

### Departments that utilize InsideOut

#### Development methodologies/programs:

- Accounting
- IT
- Marketing
- Customer Service

### How they measure coaching success at their organization:

- Improved employee satisfaction
- Improved managerial confidence
- Decreased turnover
- Increased employee engagement survey scores

## Company Profile

Company:

**Government Agency**

Company Size:

**State & Local**

Industry:

**Government**

## About InsideOut Development

InsideOut Development turns managers into leaders by making it easy to have effective coaching conversations that develop and focus people. Their coaching framework empowers coaches to align teams and spark ownership of outcomes.

### Learn More:

 [InsideOut Development](#)



People are passionate about the application of the tools inside and outside of work. Many of our employees use these tools at home as well as at work. **The material applies in multiple scenarios.**



## RESULTS

### The surveyed organization achieved the following results with InsideOut Development:

Key benefits realized since working with InsideOut Development:



Increased number of meaningful conversations between managers and employees



Agree that InsideOut Development is easily adaptable and delivers exceptional customer service to meet their organization's needs.



Improvement realized in the following areas since working with InsideOut Development:

- Employee engagement
- Retention
- Specific team performance metrics
- Internal promotions
- Manager-employee conversations



Realized an impact within the first few weeks after implementing InsideOut Coaching.

