# A FACILITATOR AT A STATE/LOCAL **GOVERNMENT AGENCY USES** INSIDEOUT COACHING TO HELP **EMPLOYEES TO PROGRESS TOWARD GOALS AT WORK AND AT HOME**

#### **CHALLENGES**

The business challenges that led the profiled organization to evaluate and ultimately select InsideOut Development:

#### Top purchasing drivers for investing in InsideOut Development:

- More effective coaching by managers and leaders
- Greater performance and communication through coaching conversations
- Better success in building a coaching culture
- Creating a shared language for performance improvement

#### **USE CASE**

The key features and functionalities of InsideOut Development that Arkema uses:

### Departments that utilize InsideOut

#### **Development methodologies/programs:**

- Accounting
- IT
- Marketing
- Customer Service

#### How they measure coaching success at their organization:

- Improved employee satisfaction
- Improved managerial confidence
- Decreased turnover
- Increased employee engagement survey scores

### Company **Profile**

Company:

**Gomernment Agency** 

Company Size:

State & Local

Industry:

**Government** 

# **About InsideOut** Development

InsideOut Development turns managers into leaders by making it easy to have effective coaching conversations that develop and focus people. Their coaching framework empowers coaches to align teams and spark ownership of

#### **Learn More:**

InsideOut Development

People are passionate about the application of the tools inside and outside of work. Many of our employees use these tools at home as well as at work. The material applies in multiple scenarios.

## **RESULTS**

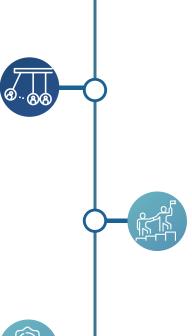
The surveyed organization achieved the following results with InsideOut Development:

Key benefits realized since working with InsideOut Development:



Agree that InsideOut Development is easily adaptable and delivers exceptional customer service to meet their organization's needs.

Increased number of meaningful conversations between managers and employees



 Employee engagement Retention

- Specific team performance metrics

Improvement realized in the following areas since working with InsideOut Development:

- Internal promotions
- Manager-employee conversations

Realized an impact within the first few weeks after implementing InsideOut Coaching.

