

GOVERNMENT AGENCY SEES 50-75% IMPROVEMENT IN THEIR TEAM'S SPECIFIC PERFORMANCE METRICS WITH INSIDEOUT DEVELOPMENT

CHALLENGES

The business challenges that led the profiled organization to evaluate and ultimately select InsideOut Development:

Top purchasing drivers for investing in InsideOut Development:

- Greater performance and communication through coaching conversations
- Direct impact to bottom-line business objectives
- More effective cross-functional communication
- More consistent and meaningful career development dialogue
- Better success in building a coaching culture
- Better alignment between senior leaders
- Creating a shared language for performance improvement
- Implementation of a coaching mindset to drive performance/bench strength/engagement
- More effective coaching by managers and leaders
- To build and maintain effective professional and organizational relationships across the organization

USE CASE

The key features and functionalities of InsideOut Development that the surveyed organization uses:

Departments that utilize InsideOut

Development methodologies/programs:

- Employee Development and Training

How they measure coaching success at their organization:

- Improved employee satisfaction
- Improved work culture
- Improved managerial confidence
- Increased employee engagement survey scores
- Increased 1:1 consistency
- More specific business objectives

Company Profile

Company:

Government Agency

Company Size:

State & Local

Industry:

Government

About InsideOut Development

InsideOut Development turns managers into leaders by making it easy to have effective coaching conversations that develop and focus people. Their coaching framework empowers coaches to align teams and spark ownership of outcomes.

Learn More:

 [InsideOut Development](#)



The content is well designed and delivered and the staff are terrific and **natural facilitators and coaches** to the field of coaching.



RESULTS

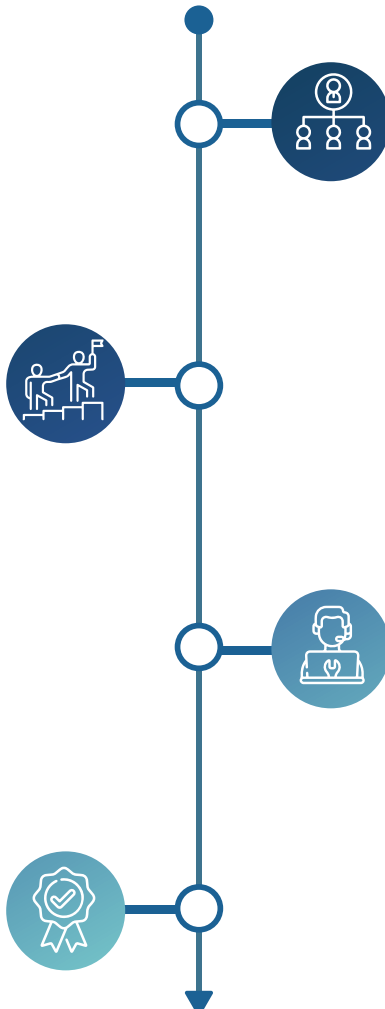
The surveyed organization achieved the following results with InsideOut Development:

Key benefits realized since working with InsideOut Development



Improvement realized in the following areas since working with InsideOut Development:

- Employee engagement: 50-75%
- Retention: 25-50%
- Specific team performance metrics: 50-75%
- Internal promotions: 0-25%
- Manager-employee conversations: 50-75%



We have used the model under restrictive circumstances but hope to expand the model across the organization

Strongly agree that InsideOut Development is easily adaptable and delivers exceptional customer service to meet their organization's needs.

Realized an impact within the first year after implementing InsideOut Coaching.