

A LARGE ENTERPRISE FINANCIAL SERVICES COMPANY IMPROVED RETENTION BY MORE THAN 75% WITH INSIDEOUT DEVELOPMENT.

CHALLENGES

The business challenges that led to evaluate and ultimately select InsideOut Development:

Top purchasing drivers for investing in InsideOut Development:

- Direct impact to bottom-line business objectives

USE CASE

The key features and functionalities of InsideOut Development that the surveyed company uses:

Departments that utilize InsideOut

Development methodologies/programs:

- Customer Service

How they measure coaching success at their organization:

- More specific business objectives

Company Profile

Company:

Financial Enterprise

Company Size:

Large Enterprise

Industry:

Financial Services

About InsideOut Development

InsideOut Development turns managers into leaders by making it easy to have effective coaching conversations that develop and focus people. Their coaching framework empowers coaches to align teams and spark ownership of outcomes.

Learn More:

 [InsideOut Development](#)

“ InsideOut Development’s **coaching model and tools drive key performance** metrics for my team. ”

RESULTS

The surveyed company achieved the following results with InsideOut Development:

Key benefits realized since working with InsideOut Development:



Experienced greater employee ownership of outcomes



Improvement realized in the following areas since working with InsideOut Development:

- Employee engagement: 50-75%
- Retention: more than 75%
- Specific team performance metrics: • 0-25%
- Internal promotions: more than 75%
- Manager-employee conversations: 0-25%

Realized an impact within the first 1-3 months after implementing InsideOut Coaching.



Strongly agree that InsideOut Development is easily adaptable and delivers exceptional customer service to meet their organization’s needs

