

EDUCATIONAL INSTITUTION USES INSIDEOUT COACHING TO INCREASE EMPLOYEE OWNERSHIP OF OUTCOMES.

CHALLENGES

The business challenges that led the profiled company to evaluate and ultimately select InsideOut Development:

Top purchasing drivers for investing in InsideOut Development:

- More effective coaching by managers and leaders
- More effective cross-functional communication

USE CASE

The key features and functionalities of InsideOut Development that the surveyed organization uses:

Departments that utilize InsideOut

Development methodologies/programs:

- Executive/Leadership Team
- Professional Development for Staff & Faculty

How they measure coaching success at their organization:

- Improved managerial confidence
- More specific business objectives

Company Profile

Company:

Education Institution

Company Size:

Medium

Industry:

Education Institution

About InsideOut Development

InsideOut Development turns managers into leaders by making it easy to have effective coaching conversations that develop and focus people. Their coaching framework empowers coaches to align teams and spark ownership of outcomes.

Learn More:

 [InsideOut Development](#)



InsideOut Development's coaching model and tools **drive key performance metrics** for my team.

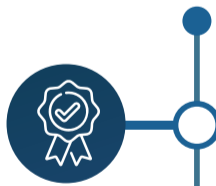


RESULTS

The surveyed organization achieved the following results with InsideOut Development:

Key benefits realized since working with InsideOut Development:

Realized an impact within the first year after implementing InsideOut Coaching.



Greater employee growth and development



Improvement realized in the following areas since working with InsideOut Development:

- Employee engagement
- Retention
- Specific team performance metrics
- Internal promotions
- Manager-employee conversations

