INSIDEOUT COACHING BUILDS EMPLOYEE ACCOUNTABILITY FOR A COUNTY GOVERNMENT DEPARTMENT.

CHALLENGES

The business challenges that led the profiled organization to evaluate and ultimately select InsideOut Development:

Top purchasing drivers for investing in InsideOut Development:

- More effective coaching by managers and leaders
- More consistent and meaningful career development dialogue
- Better success in building a coaching culture

USE CASE

The key features and functionalities of InsideOut Development that the surveyed organization uses:

Departments that utilize InsideOut Development methodologies/programs:

- IT
- Executive/Leadership Team
- Customer Service

How they measure coaching success at their organization:

- Improved work culture
- Increased employee engagement survey scores

Company Profile

Company:

County Goverment Dept

Company Size:

State & Local

Industry:

Government

About InsideOut Development

InsideOut Development turns managers into leaders by making it easy to have effective coaching conversations that develop and focus people. Their coaching framework empowers coaches to align teams and spark ownership of outcomes.

Learn More:

InsideOut Development

> InsideOut Coaching] frees supervisors from the burden of thinking they have to solve all their employees' issues. Instead, it allows the supervisor to make the employee responsible for outcomes. **This helps make employees more empowered and accountable.**

RESULTS

The surveyed organization achieved the following results with InsideOut Development:

Key benefits realized since working with InsideOut Development:

THE OFFICIAL HOME OF
GROW®
COACHING

Agree that InsideOut Development is easily adaptable and delivers exceptional customer service to meet their organization's needs

Realized an impact within the first month after implementing InsideOut Coaching.

Improved comfort levels among managers and supervisors leading difficult conversations

Improvement realized in the following areas since working with InsideOut Development:
- *Employee engagement*
- *Retention*
- *Specific team performance metrics*
- *Internal promotions*
- *Manager-employee conversations*

Increased number of meaningful conversations between managers and employees

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